

With 23+ years of professional experience, Paola focuses on TMT (telecommunications, media and technology), e-commerce, privacy & data protection and Cybersecurity.

Her interest in innovative matters, led her to pursue these practice areas. She has participated in advising several international and local clients as well as the government, in the implementation of their businesses in Mexico. She has also carried out analyses to implement, from a transactional and regulatory point of view, various investments in these sectors.

With respect to e-commerce and privacy & data protection, she has reviewed, negotiated and prepared terms and conditions for electronic commerce operations in Mexico for a number of national and international clients, including their e-commerce platforms and privacy notices.

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CONFERENCES

Panelist and moderator at conferences in Mexico and abroad on matters of telecommunications and privacy and data protection with the INAI (formerly IFAI), ANADE, the I-Win Committee of the International Technology Law Association and Amcham. She recently served as jury in the "Innovation and Best Practices in the Protection of Data Privacy Contest" organized by the INAI.

PUBLICATIONS

- + Mexican chapter, *Trends & Developments for TMT*, Chambers and Partners, 2023.
- + "Metaverse and the Reconstruction of the Current Legal Paradigms", The Patent Lawyer, 2023.
- + Mexican chapter, Telecoms, Media and Internet Laws and Regulations Guide, ICLG, 2022.
- + Mexican chapter, *Privacy*, *Data Protection and Cybersecurity Law Review*, Law Business Research.
- + Telecommunications articles in multiple publications, including, New York Bar Association - International Chapter News, CNN, El Financiero, Milenio, El Mundo del Abogado, Expansion and Consulting, among others.

ASSOCIATIONS AND AFFILIATIONS

- + International Technology Law Association (Itech Law)
- + Abogadas MX
- + Asociación Nacional de Abogados de Empresa (ANADE) | Assistant Coordinator of the Telecommunications Committee

PAOLA MORALES

Partner

EDUCATION

JD (with honors) 2000, Universidad Iberoamericana, Mexico.

LL.M International Legal Studies (Fulbright Student) 2004, Georgetown University Law Center, USA.

Diploma in North American Law 2001, Universidad Iberoamericana, Mexico, jointly with Georgetown University Law Center, USA.

Diploma in Telecommunications Law 2001, Universidad Iberoamericana, Mexico.

Certification on Data Privacy and Technology 2021, Harvard Business School Online, USA.

LANGUAGES

- + Spanish
- + English

ACKNOWLEDGEMENTS

Paola was recognized as one of the most influential lawyers in Mexico by Foro Jurídico.

