



JUAN CARLOS MACHORRO

Partner



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EDUCATION

JD
1994, Universidad Iberoamericana in
Mexico City, Mexico.

International Business and Finance
1997, New York University, USA.

Leadership & Management
2018, Harvard Law School, USA.

Global Banking Program: Fintech | Digital |
Analytics
2019, Columbia Business School, USA.

Project Finance
2020, Middlesex University, London, UK.

Transforming Client Relationships Through
Innovation
2021, Harvard Law School, USA.

Executive Management Program
2021, Yale School of Management
Executive Education, USA.

Purpose and Profit: Creating Shared Value
2021, Harvard Business School, USA.

Corporate Governance
2022, The Wharton School, University of
Pennsylvania, USA.

Complex Project Management
2022, University of Cambridge, Judge
Business School, Cambridge, UK.

Leader of Santamarina + Steta's transactional and financial practice area, Juan Carlos has 30 years of professional experience advising on general corporate and financial matters, with an emphasis on aviation and airport matters.

His experience in the aviation field goes back to the long-standing representation in Mexico of the Irish firm GPA, the leading lessor and financier of the commercial fleet of Aeroméxico, and the formers Mexicana de Aviación, TAESA, Líneas Aéreas Latur, and AeroCalifornia. He has also represented the interests of Rolls-Royce & Partners Finance Limited in engine financing transactions in Mexico, as well as other financiers of the corporate aviation market in the country.

Likewise, Juan Carlos has advised important companies in the industry, such as EADS, Eurocopter, and ATR, on transactions regarding tendering equipment and services to both federal and local governments.

In the airport business, he has broad experience representing players involved in public tender and related processes and acted as legal counsel for the Federal Government regarding the financing of Mexico City International Airport Terminal 2 and the New Mexico City International Airport project.

RECOGNITIONS



CONFERENCES

- + Continuous participation as a speaker in national and international forums and seminars related to Project Finance and Infrastructure, Banking and Finance and Energy organized by global companies such as Latin Finance, Latin Lawyer, Mergermarket, Kite Invest, American Conference Institute, IJ Global, Mexico Energy, Airport Solutions, ITESM, ALTA Aviation Law, and various Chambers of Commerce.

PUBLICATIONS

- + Author of articles on legal issues related to the impact of structural reforms in Mexico, public-private partnerships, oil and gas, as well as aeronautical projects, for media such as Oil & Gas Financial Journal, Mexico Oil & Gas Review, Mergermarket, Time Magazine, Forbes, Expansión, Bloomberg, El Financiero, El Economista, LatinLawyer, LatinFinance, Excélsior, Airline Economics, Aviation News, among others.

INTERNATIONAL EXPERIENCE

- + From 1997 to 1998 worked as an associate with Brown & Wood LLP (now Sidley LLP) in New York City.

LANGUAGES

- + Spanish
- + English

ASSOCIATIONS AND AFFILIATIONS

- + International Bar Association (IBA).
- + US-MEXICO Bar Association.
- + Former Chairman of the Energy Committee of the Franco-Mexican Chamber of Commerce.
- + Secretary and member of the Board of Directors and of committees in various companies, including Airbus Helicopters México, Banco Invex, Invex Grupo Financiero, Invex Controladora, Airmat México, Kleiberit Adhesives México, Quali-Process Latin America, Stahl de México, ThyssenKrupp Automotive Systems de México, and XL Seguros México, among others.

EDUCATIONAL EXPERIENCE

- + Professor of Commercial Law at the Universidad Anáhuac México.
- + Professor of M&A postgraduate studies at the Instituto Tecnológico Autónomo de México, Mexico.
- + Professor of Corporate Governance at the Instituto Tecnológico de Estudios Superiores de Monterrey, Mexico.